

Changing primary care performance measurement: *Honey, we need to talk*

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On behalf of and with gratitude to members of the
Association of Family Health Teams of Ontario
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Disclosure

 We have no actual or potential conflict of interest in relation to this presentation









Objective

- Learn...
- what it takes to measure performance in primary care
- ...by doing it



Background

- AFHTO: 184 interdisciplinary primary care teams in Ontario – 25% of sector
- Data to Decisions (D2D)
 - Summary of performance at team level
 - Began in 2014, 7th iteration in March 2018
- Response to AFHTO's strategic priority to improve care and demonstrate value



The snowflake factor: what was unique?

- Ground-up: "drive our own bus"
- Voluntary: whatever you can
- A way to get started:
 - definition of participation
- Novel measure of quality: composite



Evaluation Approach

- Developmental evaluation/action research
 - Balance practitioner & scholar roles
 - Balance translation & knowledge focus
- Intentional evolution
 - Built into the name
 - "get started" vs "get'er done"
 - Worse is better: https://en.wikipedia.org/wiki/Worse_is_better

Data sources and analysis

- Data source: Operational documents
 - minutes, performance reports, email conversations, observations
- Qualitative data technique: Template analysis
- Output: actions to make the next cycle easier and/or more meaningful



Action research cycle: example

Observations:

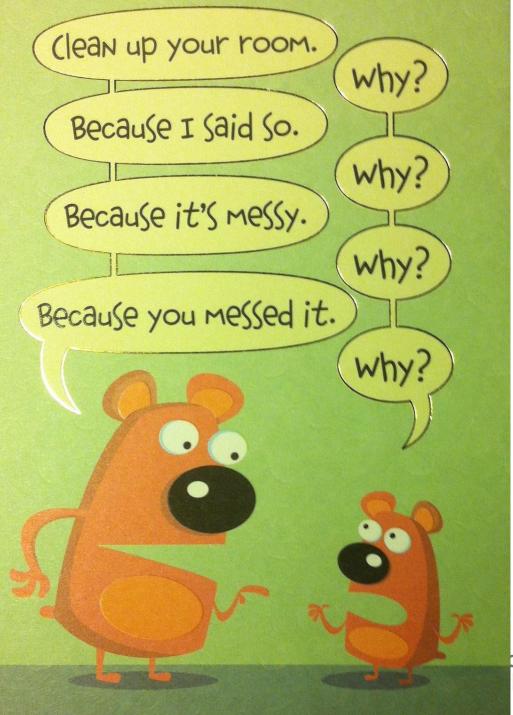
- Quantitative data: high participation
- Qualitative data: "AFHTO asked me to do it so I did!"
- Learning: Asking encourages participation; Who asks might matter
- Actions: Do more direct asking; try different ways of asking
- Observations: persistent participation; confirmation that teams like to be asked



Results: D2D changed performance measurement

- Voluntary participation
 - High: 110+ teams or over 60% of members each time
 - Sustained: 7 iterations in 3.5 years
- QI activities
 - More conversations about QI and performance
 - Increased EMR maturity
- Value of team-based primary care
 - higher quality primary care is related to lower
 healthcare system cost who knew?! (Hint: Starfield)





Why did it work?

Conversations!!

- Data source
- Intervention
- Outcome

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What did we learn from all that talk?

- Getting started in small safe ways worked for us
- Some of us are resilient problem-solvers some aren't
- Some of us think D2D is a priority some don't
- We have strong relationships & we use them



And what of the *Game-changer??!* (composite measure of quality)

- Crucial to demonstrating the relationship between higher quality and lower cost
- And yet....
 - "We don't use the roll up indicator. Haven't figured out how/why it's important and what we can do with it".
- Bottom line: it might matter -- but so far, not to changing measurement behaviour



So, honey, we need to talk

- "Conversations for action"*
 - help us see what is obvious in a way that makes it easier to take action
 - a way to take action
 - a means and an end in efforts to improve

*Dervitsiotis, K.N. (2002) 'The importance of conversations-for-action for effective strategic management', *Total Quality Management*, 113(8), pp. 1087-1098.



Thank you

- Thank you to AFHTO's primary care teams for the courage to share your journey
- For more information:
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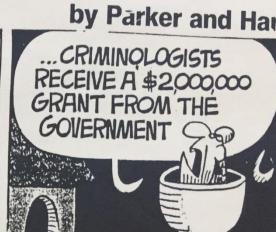


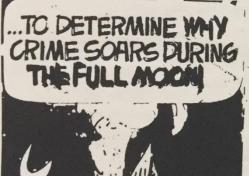
WIZARD OF ID

















"No sir, this isn't the just do it shoe. This shoe is for thinking about doing it."

That one's for after you've 'done it, and this one's for when you're sorry you did it."